Abhishek Biradar  8792662546 | Pune, Maharashtra

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**SUMMARY**

Proficiently identify business problems, analyze data, and provide recommendations to enhance business performance. Demonstrate expertise in using data visualization tools and conveying intricate information to stakeholders. Seek to leverage my skills as an analyst, combined with my experience, to drive business growth and success.

**WORK EXPERIENCE**

## Business DEVELOPMENT EXECUTIVE  JAN/2023-PRESENT

## SIYACON TECHNOLOGIES

* Skillful in requirements gathering, process improvement & innovation. Exceptional communication and problem-solving abilities, with a detail-oriented approach.
* Proven track record of streamlining processes and delivering high-quality solutions. Strong presentation skills and ability to convey complex information to stakeholders.
* Conducted in-depth analysis to identify business opportunities and improve processes, resulting in increased revenue.
* Built and maintained strong client relationships, facilitated effective communication, and demonstrated exceptional problem-solving skills. Streamlined processes through detailed analysis and development of standard operating procedures, resulting in improved productivity.

**EDUCATION**

## PROFESSIONAL TRAINING | DATA SCIENCE, BI & ANALYTICS | may/2022- oct/2022

* Undertaken 6 months for training and have learned to use MS Excel, Tableau BI, SQL, and PowerPoint for business purposes.

## Bangalore Institute of Management Studies | MBA – 67% 2019-2022

## S.B. COLLEGE OF COMMERCE | BBM – 65%   2016-2019

## S.G.N. COLLEGE | SCIENCE – 60% 2014-2016

## K.G.P HIGH SCHOOL | SSLC – 72% 2013-2014

**PROJECTS**

* Analytics Project: Analyzed data for an FMCG retail customer and created a dashboard using a pivot table, slicer and charts.
* Data visualization project: Worked on BI dashboard project using Tableau. Created an interactive dashboard.
* Successfully completed the assessment on “The Study of Business Model of D-Mart in Bangalore”.

**SKILLS**

* **MS Excel**: VLOOKUP and HLOOKUP Formulas, Conditional Formatting, Pivot tables, Slicer, Charts, Data Validation, Marcos, Data Visualization, Dashboard, MIS & Report Creation.
* **Tableau BI**: Calculated Fields, Parameters, Logical Functions, Filters, Charts, Data Visualization, Data Blending, Dashboard and Story.
* **SQL**: DDL, DML commands, Subqueries, Joins, CTE, Views, Windows Functions, String formatting and Date-Time manipulations.
* **MS Word**: Structured business-required documents, User Manuals and Training Guides.
* **MS PowerPoint and CANVA**: Creating Business Presentations, Collaborative Work and Training Materials.

**STRENGTHS**

* Analytical skills Critical Thinking Problem-Solving Market research and analysis
* Attention to Detail Data Visualization Networking Data analysis & reporting Forecasting & Market Insights Negotiation Skills Project Management Business acumen

**CERTIFICATIONS**

* **Consultant** from Accenture
* **Data Visualization** from TATA
* **Agile Methodology** from Cognizant
* **Data Analytics Consulting** from KPMG

**PERSONAL INFORMATION**

Father Name: Chidambar Rao

Mother Name: Bharati

Date of Birth: 27/06/1998

Nationality: Indian

Languages Known: Hindi, Kannada, English

**DECLARATION**

I affirm that all information provided in this document is correct and complete to the best of my knowledge and belief.

[Abhishek]